




Our Coaching & Mentoring Process

We can start with an orientation workshop, including a call to action, leading to either:

-  A full suite of leadership and/or organisational growth services & products
-  Group coaching
-  One-on-one coaching plus 360 & other feedback

Client Requirements

- Be coachable
- Be ready for change
- Be totally committed to the process

Pre - engagement Questionnaire & Getting To Know You

- Where are you now & where do you want to be?
- Initial free discussion - identify strengths & obstacles
- Discussion of how we work together - 7 Steps to Successful Growth &/or Marshall Goldsmith Stakeholder Centered Coaching - & your growth commitment

Execute your Growth Plan

Engage in the process to maximise your potential

- Session 1 - Introductions
- Session 2 - Personal Growth
- Session 3 - Leadership Growth
- Session 4 - Business Growth
- Session 5 - Deal-making Growth
- Session 6 - Business & Personal Brand Growth
- Session 7 - Conclusion & Continual Growth

Meet weekly with limited homework
Keep into touch through the process

Conclusion & Evaluation

Summary of progress
- short written assessment
Conclude or continue
Keep in contact

Build your Growth Plan

- Discussion of success factors
- Define your goals
- Invest in your growth journey

Training & Coaching Program Benefits

-  Receive a **clear action plan** of the next steps that you can begin immediately to become an accomplished leader/entrepreneur & develop your career/business
-  Receive **practical, real-life examples** to illustrate each concept & help to uncover examples of this within your own experience so you can **become consciously more confident & growth-oriented**
-  Gain a much **better awareness & actions** that you can activate immediately
-  Transfer these gains to your team in **leading the growth of your business**

